



MANHATTAN
INSURANCE GROUP

***President's Club Conference
Cabo San Lucas, Mexico
October 2012***

Qualification Period: June 1, 2011 - May 31, 2012

\$48,000 Net Paid Annualized Premium

President's Club Qualifications . . . CABO Manhattan Life, Central United, Family Life, Investors Consolidated

Personal: \$48,000 net paid annualized premium

Agency: \$150,000 agency net paid annualized premium and 3 personal qualifiers in agency

Marketing Director: 5 personal or agency qualifiers

** 50% premium credit for Group Dental, Vision, Basic Care, Employer Paid Group Life, and Employer Paid Group Accident.

** For Med Pay associates, 50% of the qualification amount must come from life/health products other than Med Pay.

** Medicare Supplement and Secure Care do not qualify.

The following guidelines will apply for associates and agency managers qualifying for the President's Club Conference:

1. The President's Club is for domestic associates only.
2. The qualification period will be from June 1, 2011 to May 31, 2012. Only net paid annualized premium produced during the qualification period will count for conference qualification. Qualification numbers are Not final until 5/31/2012.
3. The Company will offer a Chairman's Club Conference in 2012 for top producing domestic and international associates only. Associates, agency managers and MGA's can not attend both conferences.
4. Only actively contracted and producing associates in good standing at the time of the conference will be eligible to attend the conference.
5. Business written on an associates own life or on immediate family members will not be eligible for qualification for the conference. Immediate family members include spouse, mother, father, brother, sister, mother-in-law, father-in-law, brother-in-law, sister-in-law, and children.
6. Multiple associate qualifications are not allowed.
7. Production credit is not transferable among associates or agency managers.
8. If an associate qualifies for the conference on a personal and agency basis, the associate will only be awarded one qualification.
9. Cash will not be paid in lieu of attending the conference.
10. The qualifying associate will be allowed to bring their spouse or guest. A guest can not be a contracted associate with the Company. Children are welcome at the expense of the associate.
11. The Company reserves the right to modify or cancel the event if deemed necessary.